

**CHURCH OF THE BRETHREN  
MEETINGS LETTER OF AGREEMENT**

December 18, 2017

Dear Kelsey,

This letter confirms Southwest Airlines' participation in the Church of the Brethren Meeting. We value the opportunity to further strengthen our partnership. We are pleased to present the following meetings incentive outlined below. This offer is based on the primary goal of keeping Church of the Brethren travel costs low while still providing travelers an exceptional traveler experience to/from Church of the Brethren Meeting.

**CHURCH OF THE BRETHREN TO RECIEVE**

- Agreement effective January 15, 2018 through July 30, 2018.
- Point of sale discounts

<b>TIER: Tier 1</b>						
<b>Market</b>	<b>Discount for Unrestricted Fares</b>		<b>Discounts for Select Public Wanna Get Away Fares with Minimum Advance Purchase of:</b>			
	<b>Business Select</b>	<b>Any time</b>	<b>0 Day</b>	<b>1 Day</b>	<b>3 Days</b>	<b>7 Days</b>
To/From: DEN	8%	8%	2%	2%	2%	2%

- Fare Class – K (currently known as “Business Select Fare”) and any subsequent Fare Class with essentially the same characteristics regarding refundability and reusability
- Fare Class – Y (currently known as “Anytime Fare”) and any subsequent Fare Class with essentially the same characteristics regarding refundability and reusability
- Select–Public Fare Classes (currently known as “Wanna Get Away Fares”) – L, B, Q, H, W, R, O, M, S, N or T with minimum Advance Purchase (AP) requirements of 0-day AP, 1-day, 3-day AP, 7-day AP, 10-day AP, 14-day AP, 21-day AP and any subsequent Fare Classes with essentially the same

- characteristics regarding refundability, reusability, and advance purchase requirements.
- Carrier reserves the right to modify or eliminate any Fare Class or any of the characteristics associated with a Fare Class. Carrier will provide Customer with at least sixty (60) days' prior written notice of the elimination of or modification to any Fare Class or modification to any of the characteristics noted above associated with a Fare Class. For the avoidance of doubt, any such modifications or eliminations may also result in modifications or deletions of applicable Fare Classes.
  - Applicable distribution channels
    - SWABIZ--99682063--Dedicated
    - SGS--99682063--Dedicated
  - SWABIZ (domestic only)
  - Southwest Gateway Services (domestic and/or international)
- NOTE: All bookings through SWABIZ must include one traveler that is 18 years or older at the time of booking.
- Applicable discount dates:
    - Booking dates: January 15, 2018 - June 30, 2018
    - Travel dates: July 14, 2018 - July 30, 2018
    - Discounts not applicable for bookings made within two weeks of travel date.
  - Southwest Airlines Rapid Rewards frequent flyer bonus points:
    - Bonus Points are valid from July 9, 2018 until August 4, 2018
    - 50% Rapid Rewards Frequent Flyer bonus points for all flown segments booked via SWABIZ/SGS CID # 99682063
    - Rapid Rewards Membership link to include in traveler communication and internal sites:
      - [www.southwest.com/corporaterapidrewards](http://www.southwest.com/corporaterapidrewards)

**SOUTHWEST AIRLINES TO RECEIVE:**